

# KellyCom Gaming News Clips

## SAMPLE – March 11, 2011

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## Australian & NZ news

### **Tabcorp to get Vic Keno licence [important article]**

Victoria - Gambling giant Tabcorp Holdings Ltd says having an exclusive Keno licence in Victoria will be "a good fit" for its Keno business, which also operates in NSW and Queensland. The Victorian government announced on Friday that it intended to award Tabcorp Victoria's new exclusive 10-year Keno licence, which will start in April 2012.

<http://news.smh.com.au/breaking-news-business/tabcorp-to-get-vic-keno-licence-20110311-1br2z.html>

### **Wagering tax dispute heads to High Court [important article]**

New South Wales - The NSW thoroughbred industry's funding model is to be decided in the High Court, but not if Sportsbet founder Matthew Tripp has a victory. Sportsbet, which was last year purchased by Irish giant Paddy Power, and betting exchange Betfair were yesterday granted leave to appeal to the High Court over Racing NSW's bid to charge a 1.5 per cent turnover tax. Tripp has always wanted the matter settled behind closed doors without paying extravagant legal fees and believes Racing NSW chief executive Peter V'Landys is not willing to negotiate a deal.

<http://www.theage.com.au/sport/horseracing/wagering-tax-dispute-heads-to-high-court-20110311-1brbx.html>

### **Betting firms win right to appeal**

New South Wales - Betting firms Betfair and Sportsbet have won the right to appeal a decision they pay 1.5 per cent of turnover to racing authorities in NSW.

<http://wwos.ninemsn.com.au/article.aspx?id=8222632>

### **Time to take a gamble on limits**

New South Wales - Publicans are not allowed to serve drunks. But when it comes to another potentially harmful product, poker machines, no one is obliged in NSW to stop a compulsive gambler from self-destruction.

<http://www.smh.com.au/opinion/society-and-culture/time-to-take-a-gamble-on-limits-20110311-1br13.html>

### **Internet changing face of problem gambling**

National - The rise of internet-based sports betting is changing the face of problem gambling in Australia, say addiction experts who report a surge in younger men in need of help. Faster

internet speeds and the proliferation of internet-enabled mobile phones had created a younger generation that could "gamble anywhere anytime", experts attached to the University of Sydney say. .. "Problem gambling has certainly moved away from the traditional picture of a person sitting for hours on end at a poker machine," said the university's Professor of Psychology Alex Blaszczynski.

<http://news.smh.com.au/breaking-news-national/internet-changing-face-of-problem-gambling-20110311-1bqx4.html>

### **Is mandatory pre-commitment worth its weight in gold? [audio]**

National - Independent Andrew Wilkie has said that the Government must implement a mandatory pre-commitment system for poker machines or it will lose his support. The idea is to curb problem gambling, but will it work? Interview with Andrew Wilkie MP and Alex Blaszczynski.

<http://www.abc.net.au/rn/saturdayextra/stories/2011/3161688.htm>

### **Online gambling soars to \$1 billion [noteworthy article]**

National - Online gambling has reached epidemic proportions in Australia, with punters spending more than \$1 billion on internet betting every year. The surge has prompted fresh calls to regulate - rather than outlaw - online gaming, amid fears Australians are playing on "unsafe" overseas sites.

<http://au.news.yahoo.com/thewest/a/-/breaking/8989891/online-gambling-soars-to-1-billion/>

### **Adelaide Sky City Casino's 'greed' comes under fire**

South Australia - Independent senator Nick Xenophon and South Australian Premier Mike Rann have lashed out at Sky City Casino's "greed" in trying to beat the state government's smoke-free gaming policy.

<http://www.theaustralian.com.au/business/industry-sectors/adelaide-sky-city-casinos-greed-comes-under-fire/story-e6frg98o-1226019347601>

### **Australia's best named at tourism awards**

National –Darwin's Skycity was admitted to the Hall of Fame last night at the 2010 Qantas Australian Tourism Awards in Perth and again took out the award for Luxury Accommodation.

<http://www.smh.com.au/travel/travel-news/australias-best-named-at-tourism-awards-20110310-1box9.html>

and

### **2010 Australian Tourism Awards Winners**

<http://www.tourismalliance.org/tourismalliance/TourismFinalists10.html>

### **Ties to gaming trust cut as group changes focus**

New Zealand - Aoraki Development Business and Tourism (ADBT) is getting out of the business of running gaming machines, or pokies. Trust Aoraki and ADBT will sever ties at the end of the month, the contract between the two organisations being broken by "mutual agreement".

<http://www.stuff.co.nz/timaru-herald/news/4760610/Ties-to-gaming-trust-cut-as-group-changes-focus>

### **Millions gambled away on peninsula**

New Zealand - \$2.54 million was gambled in pokie machines in the Thames-Coromandel District in the three months between October and December last year -- almost \$100 for every permanent resident. This figure was provided to Thames-Coromandel District Council members last week as part of a review of the district's gambling policy.

<http://www.stuff.co.nz/waikato-times/news/4756280/Millions-gambled-away-on-peninsula>

## Asian news

### **Special Report: The Macau Connection [noteworthy & lengthy article]**

Macau - When Steve Jacobs joined Las Vegas Sands in 2009, the company was sinking. The Sands, which owns the Venetian resort, saw its stock price hit an alarming low, below \$2 a share, around the time Jacobs, a 47-year-old Harvard graduate with a boyish face and close-cropped silver hair, took a job heading Sands China, which runs the company's Macau operations. But over the course of the next year, Sands mounted a remarkable recovery, thanks in large part to Jacobs' leadership in Macau, a gambling boomtown bigger than Las Vegas and 16 time zones ahead of the Strip. ... The feel-good story, however, was not to last.

[http://uk.finance.yahoo.com/news/Special-Report-The-Macau-reuters\\_molt-436940024.html?x=0](http://uk.finance.yahoo.com/news/Special-Report-The-Macau-reuters_molt-436940024.html?x=0)

### **Macau Billionaire Ho Says Dispute Ends, Driving Up SJM Stock [important article]**

Macau – Billionaire Stanley Ho said his legal dispute with family members over ownership of their Macau gambling business has been resolved, and he has withdrawn his lawsuit, driving up SJM Holdings Ltd. shares.

<http://www.bloomberg.com/news/2011-03-10/macau-casino-magnate-stanley-ho-says-family-dispute-resolved.html>

### **Stanley Ho's Latest Bluff**

Macau - Investors in Stanley Ho's SJM Holdings shouldn't rejoice too much that a family dispute between the gambling tycoon and his heirs over control of his casino empire has been settled. That's because we've heard it before. ... This latest declaration of peace is more convincing as it comes from Mr. Ho's longtime aide Janet Wong, and has been substantiated by Mr. Ho's outspoken lawyer, who has also garnered a fair bit of airtime the past few months. It was apparently enough to reassure investors who sent SJM Holdings' shares over 8% higher Friday. Please advise if you would like the details of this Wall Street Journal article.

### **Ho family jewels divided, but how long will the peace hold?**

Macau - Details have emerged of this week's private settlement agreement that ended months of family feuding over control of casino magnate Stanley Ho Hung-sun's business empire, though some observers wonder how long the truce will hold.

Please advise if you would like the details of this South China Morning Post article.

### **Melco Crown's Secret Helper**

Macau – ... The Cotai Strip is relatively young, with Las Vegas Sands and Melco Crown helping each other attract customers to the area. It will remain a two-horse race until Wynn Resorts and MGM Resorts open their Cotai casinos in four or five years. In the meantime, Sands Macau is set to open another complex late this year or in early 2012, and the gambling hot spot should shine even brighter.

<http://www.fool.com/investing/international/2011/03/11/melco-crowns-secret-helper.aspx>

### **Casinos Remain Shielded From Japan Quake**

Asia - Those companies operating in Macau and Singapore -- Melco Crown Entertainment, MGM Resorts, Las Vegas Sands and Wynn Resorts -- all saw shares opening lower, as investors fear the earthquake will affect visits to these markets.

[http://www.thestreet.com/story/11040568/1/casinos-remain-shielded-from-japan-quake.html?cm\\_ven=RSSFeed](http://www.thestreet.com/story/11040568/1/casinos-remain-shielded-from-japan-quake.html?cm_ven=RSSFeed)

### **Gov't snubs US report on money laundering**

Macau - The SAR Government has snubbed the latest report from the United States Department of State, rejecting the accusations made on the International Narcotics Control Strategy Report 2011 released last week. The Government stressed that it does not agree with the US allegations, adding that Macau is not a major money laundering territory and that junket operations are well regulated.

<http://www.macaudailytimes.com.mo/macau/23053-Govt-snubs-report-money-laundering.html>

and

### **Volume II: Money Laundering and Financial Crimes**

<http://www.state.gov/p/inl/rls/nrcrpt/2010/vol2/index.htm>

and

<http://www.state.gov/p/inl/rls/nrcrpt/2010/vol2/137212.htm>

### **Resorts World Sentosa bullish**

Singapore - Singapore's Resorts World Sentosa expects to attract as many if not more visitors as in 2010 as it adds more attractions. Last year, the integrated resort operator - which opened Singapore's first casino and Southeast Asia's first Universal Studios a year ago, received 15 million visitors.

[http://www.btimes.com.my/Current\\_News/BTIMES/articles/pcrws-2/Article/](http://www.btimes.com.my/Current_News/BTIMES/articles/pcrws-2/Article/)

### **Stanley to prefile new casino bill**

Saipan - Rep. Stanley Torres (Ind-Saipan) said he is introducing a new casino bill that he said will be more helpful to Rota and Tinian, while the House Ways and Means Committee is looking at substituting Torres' bill with that of Rep. Froilan Tenorio's (Cov-Saipan).

<http://www.saipantribune.com/newsstory.aspx?newsID=107682&cat=1>

## **European news**

### **Governments urged to support football on betting**

Europe - Europe's football family has agreed a resolution to request governmental support on betting after a meeting of the Professional Football Strategy Council.

<http://www.uefa.com/uefa/stakeholders/professionalfootballstrategyCouncil/news/newsid=1605315.html?rss=1605315+Governments+urged+to+support+football+on+betting>

### **Greece set to benefit from new gambling reforms**

Greece - Greece's gambling industry will be "finally well regulated and organised" if the new gambling bill that was proposed earlier this year is passed, it has been claimed.

<http://www.intergameonline.com/intergaming/news/5038/greece-set-to-benefit-from-new-gambling-reforms/1299801600/>

### **Noerr LLP: Still many questions after the decision on opening of German sports betting market - not even the lottery monopoly is secure yet**

Germany - After agreement between the prime ministers on the first pillars of a new State Treaty Concerning Lotteries, many detailed questions on the planned market opening for private sports betting providers remain unanswered. Not even the continuation of the state lottery monopoly is secure yet. So stated media lawyer Dr. Martin Diesbach and expert in Eu law Martin Ahlhaus of Noerr LLP in Munich.

<http://www.finanznachrichten.de/nachrichten-2011-03/19615417-noerr-llp-still-many-questions-after-the-decision-on-opening-of-german-sports-betting-market-not-even-the-lottery-monopoly-is-secure-yet-015.htm>

### **Liberalisation of the sports betting market in Germany close**

Germany – [Legal analysis] The end of Germany's monopoly for sports betting is in sight. The German heads of states generally agreed to open up the sports betting market to private operators while preserving the state monopoly on lotteries which finances many charitable, cultural and sports projects. However, it is still not clear how far liberalisation will actually extend. There is no decision on a particular model yet, and it is particularly not decided  
<http://www.olswang.com/newsarticle.asp?sid=110&aid=3397&de=&mid=>

## **UK news**

### **Levy does not apply to betting exchanges says legal opinion**

UK - The Horserace Betting Levy Board has received legal opinion that certain users of betting exchanges are not "regarded as leviable bookmakers for the purpose of the Levy".  
[http://www.sharecast.com/cgi-bin/sharecast/story.cgi?story\\_id=4098732](http://www.sharecast.com/cgi-bin/sharecast/story.cgi?story_id=4098732)

### **No hotel without casino, architect confirms**

Ireland - The hotel element of a €460 million sports and leisure complex planned for a rural site in Tipperary will not go ahead if a proposed casino is not allowed, promoters have confirmed.  
<http://www.irishexaminer.com/ireland/no-hotel-without-casino-architect-confirms-147835.html>

### **Stratford City to get large casino [important article]**

UK - Newham Council has announced the winning bidder to operate Newham's large casino as Aspers. It means Westfield Stratford City will be the destination of a Vegas-style development, which the council hopes will get people flocking to the borough.  
<http://www.wharf.co.uk/2011/03/stratford-city-to-get-large-ca.html>

## **US news**

### **Strip gaming win falls 2.4 percent in January [important article]**

Las Vegas - For the third straight month, gaming win at the 42 casinos on the Las Vegas Strip fell in January, registering a 2.4 percent decline compared to a year ago. The Nevada Gaming Control Board reported today that baccarat win on the Strip dropped by 39.7 percent, but slot machines recorded a 9.2 percent gain.

<http://www.lasvegassun.com/news/2011/mar/10/nevada-casino-winnings-down-07-percent-january/>

and

### **Nevada Gaming Revenues and Collections January 2011 [reporting article]**

<http://gaming.nv.gov/documents/pdf/mrrjan11.pdf>

### **Slots gains help make a down Feb. look good for AC [important article]**

Atlantic City— Solid gains in slots revenue and a favorable comparison with a snowy month a year earlier helped make February an encouraging month for Atlantic City, with revenues at its casinos down just 1.4 percent from last year. The city's casinos took in \$258 million last month. Slot revenue, which accounts for about two-thirds of Atlantic City's casino winnings, rose 4.4 percent, to \$183.9 million. Table games revenue fell 13.2 percent to \$74.1 million, hurt by competition in Pennsylvania and Delaware.

<http://news.ino.com/headlines/?newsid=68976843272710>

and

### **CCC Announces February Casino Revenue [reporting article]**

[http://www.state.nj.us/casinos/home/news/pdf/2011/201102\\_revenue.pdf](http://www.state.nj.us/casinos/home/news/pdf/2011/201102_revenue.pdf)

### **Las Vegas Recovery In Question**

Las Vegas – Casino stocks were in the red as gambling revenue in Las Vegas fell in January. During the month, statewide revenue dipped less than 1% to \$877.4 million, while revenue on the Las Vegas Strip dropped 2.5% to \$482.7 million. This marks the fourth straight month that gaming revenue in Nevada has declined. The decline came as a surprise to Wall Street.

<http://www.thestreet.com/story/11038702/1/las-vegas-gaming-on-losing-streak.html>

### **Gaming Control chief: Raise level of ownership for casino licensing**

Las Vegas - The level of ownership in Nevada casinos should be raised to 5 percent before requiring individual licensing, Nevada's Gaming Control Board chairman said Friday.

<http://www.lvrj.com/business/gaming-control-chief-raise-level-of-ownership-for-casino-licensing-117830593.html>

and

### **Senate Bill No 218 – Revises provisions governing the regulation of gaming.**

<http://www.scribd.com/doc/50003606/SB-218-Bill-Text-Nevada-Legislature-via-MyGov365-com>

### **Fertitta Group to Pay \$500 Million for Green Valley Casino Near Las Vegas**

Las Vegas - Green Valley Ranch Resort, Spa & Casino in suburban Las Vegas, a joint venture of Station Casinos Inc. and Greenspun Corp., will be acquired for \$500 million by a group led by the Fertitta family through a prepackaged bankruptcy.

<http://www.bloomberg.com/news/2011-03-10/fertitta-group-to-pay-500-million-for-green-valley-casino-near-las-vegas.html>

### **Sahara Hotel to close on May 16**

Las Vegas - The aging Sahara Hotel will close on May 16 with ownership saying it was "no longer economically viable" to keep the nearly 60-year-old iconic Strip resort operating. ... The hotel and casino will continue to operate until May 16. All hotel room reservations and players club events will be honored until that date.

<http://www.lvrj.com/business/sahara-hotel-to-close-on-may-16-117800628.html>

### **Former Las Vegas bingo, keno operator in bankruptcy**

Nevada - The Las Vegas company that used to operate the statewide "Nevada Numbers" keno game at casinos filed for Chapter 7 bankruptcy liquidation. Las Vegas Gaming Inc. listed assets of \$34,000 and liabilities of nearly \$10.3 million in its filing in U.S. Bankruptcy Court for Nevada.

<http://www.lasvegassun.com/news/2011/mar/10/former-las-vegas-bingo-keno-operator-bankruptcy/>

### **Las Vegas company to buy Carson City casino**

Nevada - A Las Vegas slot machine company is buying the Carson Station hotel-casino owned by Clark Russell, son of the late Gov. Charles Russell. 777 Gaming Inc., whose principal is Rory

Bedore, has filed an application with the state Gaming Control Board to buy the Carson City casino, which has 260 slot machines. The price of the deal wasn't disclosed.

<http://www.lasvegassun.com/news/2011/mar/11/las-vegas-company-buy-carson-city-casino/>

### **MTR Gaming trims 4th-qtr loss on lower expenses**

West Virginia - Casino operator MTR Gaming Group Inc. said that its fourth-quarter loss narrowed as it recorded lower expenses and revenue rose in gambling, food, beverage and lodging revenue all rose. The company reported a loss of \$2.8 million, or 10 cents a share, for the three months that ended Dec. 31. That compares with a loss of \$24.2 million, or 88 cents a share, in the period a year earlier.

<http://news.ino.com/headlines/?newsid=6897683766773790>

and

### **MTR Gaming Group Reports Increase in Revenue and Adjusted EBITDA Q4 [company reporting article]**

<http://www.businesswire.com/news/home/20110310006541/en/MTR-Gaming-Group-Reports-Increase-Revenue-Adjusted>

### **Legislators propose new agency on gaming control**

Florida - The state Senate suggests it's time for Florida to take gambling regulation more seriously by creating an agency devoted strictly to gaming oversight.

<http://www.miamiherald.com/2011/03/09/2106569/legislators-propose-new-agency.html>

### **Lottery reveals demographic study**

Arkansas - The Arkansas Lottery Commission received the results from demographic research on lottery players, through the lottery's contract with Intralot. According to the study, 58 percent of Arkansans have never played the lottery. Twenty nine percent have played in the last six months and 36 percent have played in the last year.

<http://www.arktimes.com/ArkansasBlog/archives/2011/03/09/lottery-reveals-demographic-study>

### **Gamblers bet \$46.6 million on slots at Erie casino**

Pennsylvania - Gamblers wagered \$46.6 million on slot machines at Presque Isle Downs & Casino during the week of Feb. 28-March 6. The amount returned to them was \$42.1 million, the Pennsylvania Gaming Control Board reported.

<http://www.goerie.com/apps/pbcs.dll/article?AID=/20110310/NEWS02/303109863/-1/news>

### **N.O. casino owner sued over secondhand smoke**

Louisiana - A lawsuit seeking class-action status accuses Harrah's New Orleans Casino of failing to protect its employees from dangerous levels of secondhand smoke.

[http://hosted.ap.org/dynamic/stories/U/US\\_CASINO\\_SECONDHAND\\_SMOKE?SITE=AP&SECTION=HOME&TEMPLATE=DEFAULT](http://hosted.ap.org/dynamic/stories/U/US_CASINO_SECONDHAND_SMOKE?SITE=AP&SECTION=HOME&TEMPLATE=DEFAULT)

### **Majestic Star Casino Wins Approval of Reorganization Plan**

Indiana- Majestic Star Casino LLC, the owner of four U.S. casinos, won court approval of its restructuring plan giving noteholders ownership of the company in exchange for debt.

<http://www.businessweek.com/news/2011-03-10/majestic-star-casino-wins-approval-of-reorganization-plan.html>

## **Other International news**

### **Forbes lists Kirk Kerkorian as richest Armenian in the world**

International – Forbes magazine has revealed the wealthiest people in the world, with 93-year-old billionaire Kirk Kerkorian as the richest Armenian.

<http://www.panarmenian.net/eng/society/news/63684/>

### **Research and Markets: Latin American Gaming & Gambling Report 2011 - Comprehensive Country-by-Country Analysis [report for purchase]**

Research – [available for purchase] Research and Markets has announced the addition of the "Latin American Gaming & Gambling Report 2011" report to their offering. This report covers detailed information relevant to the gaming and gambling opportunities offered by the largest or most important gaming and gambling countries found in Latin America which include Argentina, Brazil, Chile, Colombia, Costa Rica, Mexico, Panama, Peru and Venezuela. It also covers highlights of smaller gaming and gambling markets found in Nicaragua, Paraguay and Uruguay.

<http://www.businesswire.com/news/home/20110311005276/en/Research-Markets-Latin-American-Gaming-Gambling-Report>

### **Research and Markets: Costa Rica Gaming & Gambling 2011 [report for purchase]**

Research – [available for purchase] Research and Markets has announced the addition of the "Costa Rica Gaming & Gambling 2011" report to their offering. This report covers detailed information relevant to the gaming and gambling opportunities offered by the largest or most important gaming and gambling countries found in Latin America.

<http://www.businesswire.com/news/home/20110311005287/en/Research-Markets-Costa-Rica-Gaming-Gambling-2011>

### **MI Developments posts US\$89.3-million loss in fourth quarter, revenue up**

Canada – MI Developments Inc had an US\$89.3 million loss in the fourth quarter, wiping out all profit recognized in the first half 2010. ... The horse racing and gaming business, which were consolidated with MID's results starting in April 2010, recorded a loss of \$47.3 million with \$65.7 million of revenue. MID noted that the horse racing business is highly seasonal and tends to produce losses in the second half of the year.

<http://www.winnipegfreepress.com/business/breakingnews/mi-developments-posts-893-million-loss-in-fourth-quarter-117802983.html>

and

### **MI Developments Announces 2010 Q4 And Year End Results [company reporting article]**

<http://www.marketwatch.com/story/mi-developments-announces-2010-fourth-quarter-and-year-end-results-2011-03-10-225400?siteid=nbkh>

### **Thunderbird Resorts Inc.: February 2011 Revenue-Updates on Poland-Peru-Philippines**

International – Thunderbird Resorts reported earnings for the company's markets, with strong performance in Nicaragua, Philippines and Peru. The company announced it will close its operations in Poland due to continuing declines.

<http://www.marketwire.com/press-release/Thunderbird-Resorts-Inc-February-2011-Revenue-Updates-on-Poland-Peru-Philippines-FRANKFURT-4TR-1409552.htm>

### **Local casinos manage to weather recession**

South Africa - SA's legal gaming and lottery market maintained its growth trajectory last year, albeit at a slower pace due to depressed consumer spending, a survey published by the Casino Association of SA (Casa) showed this week. The industry grew 2,8% last year and raked in R16,3bn, 2% more than the previous year. Casino gambling accounted for R13,5bn of that revenue, the annual survey showed.

<http://www.businessday.co.za/articles/Content.aspx?id=136921>

and

### **2010 CASA Survey**

<http://www.casasa.org.za/Docs/CASA-Survey-2010.pdf>

## **Supplier & Technology news**

### **Shuffle Master reports higher earnings, revenue in quarter [important article]**

Shuffle Master, a Las Vegas-based maker of card shufflers and gambling equipment, said its first-quarter earnings rose, helped by strong recurring-revenue growth in nearly all product segments. In a statement, Shuffle Master said it had net income of \$4.8 million, or 9 cents per share, for the three months ended Jan. 31, compared with net income of \$3.7 million, or 7 cents per share, a year earlier.

<http://www.lvj.com/business/shuffle-master-reports-higher-earnings-revenue-in-quarter-117788753.html>

and

### **Shuffle Master, Inc. Reports First Quarter 2011 Results [company reporting article]**

<http://www.marketwatch.com/story/shuffle-master-inc-reports-first-quarter-2011-results-2011-03-10?siteid=nbkh>

### **Lottomatica Breaks Even In 2010 And Posts + 6.3% Revenues**

Lottomatica broke even in 2010 down from its 68.1 profits in 2009. Returns grew by 6.3% to 2.31 billion euros while Ebitda soared to 812.3 million euros posting a 3.6% increase. The group's 4Q closed with a 50.6 million euro loss which incorporated 55.7 million euros of debt-refinancing associated costs. In this same period returns grew by 9.9% to 642.7 million euros and the Ebitda jumped to 215.2 million euros posting a 14.9% increase

<http://www.agi.it/english-version/business/elenco-notizie/201103102258-eco-ren1110-lottomatica-breaks-even-in-2010-and-posts-6-3-revenues>

### **Lottomatica Group Announces Solid 2010 Operational Performance [company reporting article]**

[http://www.lottomaticagroup.com/eng/investor/documents/cs/Press\\_Release\\_CDA\\_031011\\_ENG.html](http://www.lottomaticagroup.com/eng/investor/documents/cs/Press_Release_CDA_031011_ENG.html)

### **GTECH revenue grows 12.7% in 4Q**

Lottery and gaming giant Lottomatica Group said its Providence-based subsidiary GTECH Corp. saw revenue growth of 12.7 percent in the fourth quarter. GTECH revenue grew to 216.4 million euros (about \$298.6 million) in the fourth quarter from 191.9 million euros (\$264.79 million) in the fourth quarter 2009.

<http://www.pbn.com/GTECH-revenue-grows-127-in-4Q,56203>

### **Konami Secures Philadelphia's First Casino Management System Contract**

Konami Gaming, Inc. announced that SugarHouse Casino is the first in the world to experience the latest version of its Konami Casino Management System (KCMS). SugarHouse, which opened on September 23, 2010 as Philadelphia's first and only casino, has now been upgraded to KCMS v3.20.

<https://www.konamigaming.com/news/108-hard-rock-casino-punta-cana-launches-with-kcms-from-konami-gaming-inc.html>

### **Hard Rock Casino Punta Cana Launches with KCMS from Konami Gaming, Inc.**

Hard Rock Casino Punta Cana Launches with KCMS from Konami Gaming, Inc. Largest Casino in Dominican Republic Opens with the Konami Casino Management System (KCMS). Hard Rock Casino Punta Cana Launches with KCMS from Konami Gaming, Inc. Largest Casino in Dominican Republic Opens with the Konami Casino Management System (KCMS).

<https://www.konamigaming.com/news/108-hard-rock-casino-punta-cana-launches-with-kcms-from-konami-gaming-inc.html>

### **Fixed Odds Betting Now Available via TAB ACTIVE**

Two Way Limited announced fixed odds betting on racing events is now available via its TV wagering service, known as TAB ACTIVE. Fixed odds betting has supplied all of Tabcorp's turnover growth in recent months. For the six months to December, Tabcorp announced that revenue from fixed odds betting grew by 48%, while revenue from tote betting declined by 3.3%.

<http://ss01.boardroomradio.com/files/TTV/TTV20110310.pdf>

### **Betware Granted a WLA Security Control Standard Certification**

Betware has been granted the World Lottery Association Security Control Standard Certification. The certification serves as a security and risk management baseline for the worldwide lottery market. It is a proof of integrity and reliance of lottery's operations and sets a level of strict controls and specific requirements towards the lottery vendors.

<http://www.marketwatch.com/story/betware-granted-a-wla-security-control-standard-certification-2011-03-10?siteid=nbkh>

### **Quixant to show gaming boards at Enada Rimini 2011**

Quixant will have its full range of gaming boards on show at the Enada Primavera in Rimini (Italy). Hall C5 stand 001. The exhibition will run from the 16th – 19th March 2011 at the Rimini exhibition centre. Taking centre stage will be the QXi-106, the unique PC-based platform with everything, including AAMS protocol and game storage, integrated onto the motherboard made specifically for the "Comma 6a" Italian market.

<http://www.yourguides.net/casino/news/quixant-to-show-gaming-boards-at-enada-rimini-2011>

### **Gaming Laboratories International's 10th Annual North American Roundtable Draws Record Crowds**

Gaming Laboratories International, LLC staged its 10th annual Roundtable last week in Las Vegas, drawing a record crowd of more than 260 regulators. Attending the event were regulators from across North America - from Canada to Panama and everywhere in between. The two day event was held at Treasure Island Casino & Resort and featured a select team of gaming industry leaders speaking on a wide range of today's most relevant topics

<http://www.gaminglabs.com/downloads/Press%20Releases/US%20RT%20Wrap%20FINAL%2031011.pdf>

### **WMS Gaming Pays Out 200th Wide Area Progressive Jackpot**

WMS Gaming Inc has awarded its 200th Wide Area Progressive (WAP) jackpot since the Company's debut of WAP gaming machines in 2004. The watershed moment was achieved when, On March 5, A Lucky Winner From Kansas City, Kan., Won A Jackpot Of More Than \$600,000 On A Monopoly Advance To Boardwalk™ slot machine at Harrah's Casino, in North Kansas City,

[http://www.wms.com/SiteCollectionDocuments/WMSgaming%20200\\_final\\_3911\\_clean.pdf](http://www.wms.com/SiteCollectionDocuments/WMSgaming%20200_final_3911_clean.pdf)

### **Portugal's Casino Troia specifies Mei.**

MEI is pleased to welcome Casino Troia to the growing list of properties specifying MEI CASHFLOW SC. Casino Troia opened in January 2011 with all 226 slot machines equipped with CASHFLOW SC.

<http://www.yourguides.net/casino/news/portugals-casino-troia-specifies-mei>

### **Entertainment Gaming Asia Reports Fourth Quarter and 2010 Fiscal Year Results and Provides Market Update**

Entertainment Gaming Asia, a provider of electronic gaming machines (EGMs) on a participation basis to the Asian gaming industry, reported operating results for the fourth quarter and fiscal year ended December 31, 2010. Consolidated adjusted EBITDA (earnings before interest, taxes, depreciation, amortization, and non-cash charges) was \$2.5 million for the fourth quarter of 2010 compared to \$808,000 for the fourth quarter of 2009. Total net revenue from EGMs on participation for the fourth quarter of 2010 was \$3.8 million, an increase of 55% from the fourth quarter of 2009.

<http://www.marketwatch.com/story/entertainment-gaming-asia-reports-fourth-quarter-and-2010-fiscal-year-results-and-provides-market-update-2011-03-11?siteid=nbkh>

### **Tabcorp signs with Ainsworth**

Tabcorp has announced a strategic agreement with gaming machine manufacturer Ainsworth Game Technology (AGT). The relationship will enable Tabcorp subsidiary, Tabcorp Gaming Solutions (TGS), to act as exclusive sales and distribution agent for Ainsworth products to licensed gaming venues across Victoria, ahead of the state's transition in August 2012.

<http://www.theshout.com.au/2011/03/10/article/Tabcorp-signs-with-Ainsworth/XGEBJRJVBD.html>

### **Star City unleashes Monkeys for revamp**

The Tabcorp-owned Sydney casino Star City is preparing to ditch its "RSL on steroids" image with a relaunch and multi-million dollar campaign to attract locals to the venue. The casino will unveil its \$860 million redevelopment at the end of the year and has appointed Sydney agency Three Drunk Monkeys to spearhead its marketing campaign.

<http://www.adnews.com.au/news/star-city-unleashes-monkeys-for-revamp>

### **Heavyweights land punches**

[half way down page] - One unusual transaction was in Ainsworth Game Technology shares. Executive chairman Len Ainsworth granted call options over a maximum of 10 million shares to the group's employees. The price was about 7.8¢, the exercise price is 22.5¢, and the scrip last fetched 23.5¢. Ainsworth chief executive Danny Gladstone bought 1 million of the options.

<http://www.theage.com.au/business/heavyweights-land-punches-20110311-1brcv.html>

### **IGT moves into new SF office, hiring 75**

International Game Technology, the slot machine and computer gambling systems firm, has moved into a new San Francisco office and will be hiring about 75 people in the near future

<http://www.bizjournals.com/sanfrancisco/news/2011/03/10/igt-opens-sf-office-hiring-75.html>

## **Online Gaming news**

**Las Vegas assemblyman introduces bill to legalize Internet poker  
[important article]**

Las Vegas - State lawmakers will consider a bill that could lead to Nevada legalizing Internet poker. Assemblyman William Horne, D-Las Vegas, introduced AB258 Thursday, which is backed by Internet gaming giant PokerStars.

<http://www.lvrj.com/business/las-vegas-assemblyman-introduces-bill-to-legalize-internet-poker-117761138.html>

and

### **AB258 – Enacts provisions governing the licensing and operation of Internet poker.**

<http://www.scribd.com/doc/50510615/AB-258-Bill-Text-Nevada-Legislature-via-MyGov365-com>

and

### **SB103 “Authorizes a licensed interactive gaming service provider to perform certain actions on behalf of an establishment licensed to operate interactive gaming**

<http://www.scribd.com/doc/47709670/SB-103-Bill-Text-Nevada-Legislature-via-MyGov365-com>

### **NV considers Internet poker bill, but casinos balk**

Las Vegas - Some Nevada lawmakers want the state to be the first to regulate the multibillion dollar, quasi-legal Internet poker industry. But with some of the most powerful casinos lining up against the proposal, the bill could be headed the direction of other recent federal and state efforts — a legislative grave.

<http://washingtonexaminer.com/news/nation/2011/03/nv-considers-internet-poker-bill-casinos-balk>

### **Net Entertainment expects EBIT margin decline due to strategic investments**

Based on the development during the first quarter 2011, Net Entertainment expects its EBIT margin for the first quarter to be lower than in the fourth quarter 2010

<http://www.euroinvestor.co.uk/news/story.aspx?id=11650508>

### **Elray Enters the Online Gaming Industry**

Elray Resources has acquired, under a share exchange agreement, all of the issued and outstanding stock of Splitrock Ventures (BVI) Limited in exchange for the issuance of 600 million shares of its common stock. Splitrock Ventures is an online gaming business, owning intellectual property in the gaming arena and providing online gaming products as well as gaming services to markets globally, where such activity is legal. Splitrock precludes players in the United States from participating in online gaming through sophisticated technological techniques.

[http://www.redorbit.com/news/technology/2010682/elray\\_enters\\_the\\_online\\_gaming\\_industry/index.html?source=r\\_technology](http://www.redorbit.com/news/technology/2010682/elray_enters_the_online_gaming_industry/index.html?source=r_technology)

### **Caesars Entertainment to Partner with 888 in U.K. Market**

On Wednesday, the Nevada Gaming Control Board approved the groundwork of a partnership between Caesars Entertainment and gambling giant 888 Holdings that could potentially change the legal landscape of online poker in the state of Nevada. According to a report from the Las Vegas Sun, Caesars formed a relationship with two subsidiaries of 888 Holdings, Fordart Ltd. and Cassava Enterprises Ltd., which the company believes will help expand its World Series of Poker brand into the U.K. market.

<http://www.pokernewsdaily.com/caesars-entertainment-to-partner-with-888-in-u-k-market-18345/>

### **Playtech to pay €280m for affiliates**

Playtech, the software provider to online gambling companies, will pay up to €280m (£241m) for a clutch of affiliated businesses owned by its principal shareholder. The company presented the move as a one-stop solution for operators targeting regulated markets. It struck the deal ahead of the expiry this month of call options on the affiliated assets of PT Turnkey Services, which was owned by family trusts of Teddy Sagi, a 40 per cent shareholder in Playtech.

Please advise if you would like the details of this Financial Times article.

**Casino operators claim favouritism in gaming bill [noteworthy article]**

Online casino operators charged that a bill banning their services appeared to favour a large betting organisation, OPAP, and the state legal services' official who drafted the proposal was linked to the outfit.

<http://www.cyprus-mail.com/cyprus/casino-operators-claim-favouritism-gaming-bill/20110311>

**The Spanish Gambling Bill – EU Submission Propose License Restrictions**

Spain - In conjunction with the leading Spanish law firm ECIJA, that a draft EU Submission concerning the future of the online Spanish Gaming law is proposing measures that are set to dictate provisions for operators wishing to offer their gaming services to the Spanish market. On submission to Parliament, the draft law was accompanied by a Memoir analysing and justifying collectively all the measures that are set to be introduced by late 2011 or early 2012.

[http://www.osga.com/artman/publish/article\\_8858.shtml](http://www.osga.com/artman/publish/article_8858.shtml)

and

**Online Gambling In Spain – A Regulatory Update Registrations Now Open**

<http://www.spainonlinegambling.com/>